

Message Text

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PAGE 01 OSLO 03489 161601Z

62

ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 /020 W

----- 038403

R 161405Z JUL 76

FM AMEMBASSY OSLO

TO SECSTATE WASHDC 2126

INFO AMEMBASSY BONN

AMEMBASSY COPENHAGEN

AMCONSUL HAMBURG

AMCONSUL ROTTERDAM

AMEMBASSY STOCKHOLM

UNCLAS OSLO 3489

E.O. 11652: N/A

TAGS: BEXP NO

SUBJ: PROPOSED ALABAMA/MISSISSIPPI IOGA TRADE MISSION

REF: STATE 167302

1. EMBASSY WOULD WELCOME PROPOSED IOGA TRADE MISSION,BUT
CAUTIONS AGAINST TOO GREAT EXPECTATIONS WITH PROPOSED PRODUCTS.

2. THE SIZE OF MARKET FOR IMPORTED WOOD CHIPS IS INDICATED
BY THE FOLLOWING:

NET IMPORTS OF WOOD CHIPS AND SHAVINGS FOR PRODUCTION OF
PULP AND WALLBOARD:

1975 1976

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247,000 CUBIC METERS VALUED 98,000 METERS VALUED AT \$5.3
AT \$10 MILLION MILLION.

MOST FROM SWEDEN AND A LITTLE FROM DENMARK.

3. THE SIZE OF THE MARKET FOR IMPORTED HARDWOOD LUMBER
AND VENEER WITH BACKING IS INDICATED AS FOLLOWS:
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1975 JAN-MAY 1976

7,263 METRIC TONS VALUED 3,753 METRIC TONS VALUED AT
AT \$10.6 MILLION. \$5.3 MILLION.

IN RECENT YEARS THE EMBASSY HAS NOTED SPORADIC INTEREST IN
LOCATING NEW SOURCES OF SUPPLY OF HARDWOODS.

4. LARGE NUMBERS OF SMALL SAW MILLS HAVE IN RECENT YEARS
GONE OUT OF BUSINESS AND THE INDUSTRY IS BEING MODERNIZED
AND CENTRALIZED. SALES POTENTIAL WILL NATURALLY DEPEND ON
OFFERED EQUIPMENT BEING SUPERIOR TO WHAT IS COMMONLY USED
IN THE THREE COUNTRIES, SWEDEN, FINLAND, AND NORWAY.

NORWAY IS BY FAR THE SMALLEST MARKET FOR THE THREE FOR
SUCH EQUIPMENT.

5. PROPOSED DATES PRESENT NO CONFLICT WITH LOCAL HOLIDAYS.
BREMER

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NNN

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